NCDOT Public Transportation Division Conference

Planning for Equitable Development and Affordable Housing around Transit

AFFORDABLE HOUSING AD HOC WORKING GROUP

October 29, 2018

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Part I

Working group charge

AFFORDABLE HOUSING AD HOC WORKING GROUP

Vision

Connecting North Carolinians to Opportunities

Mission

Improve North Carolinian's quality of life by:

- Building healthy communities
- Supporting job creation and economic development
- Providing equal opportunities so all people can thrive

Recommended actions for Transit-supportive land use

- Transit agencies
 - Expertise
 - Guidelines
 - Advocacy
 - Project partnerships

Affordable Housing Working Group Assignment

- Implementing the Strategic Plan
- Convened a cross-section of community, economic development and real estate professionals
- Discuss, advise and recommend strategies to encourage the development of affordable housing near mass transit.

Part II

Affordable housing context

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Affordable Housing Made Manifest

Affordable Housing

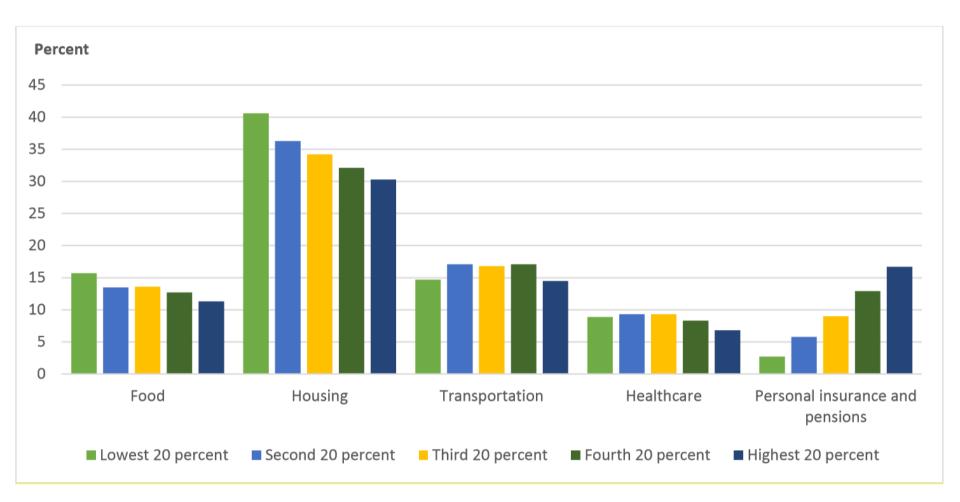
- Build
- Incentivize
- Require
- Preserve
- Induce
- Filter

Affordable Housing and Access to Transit

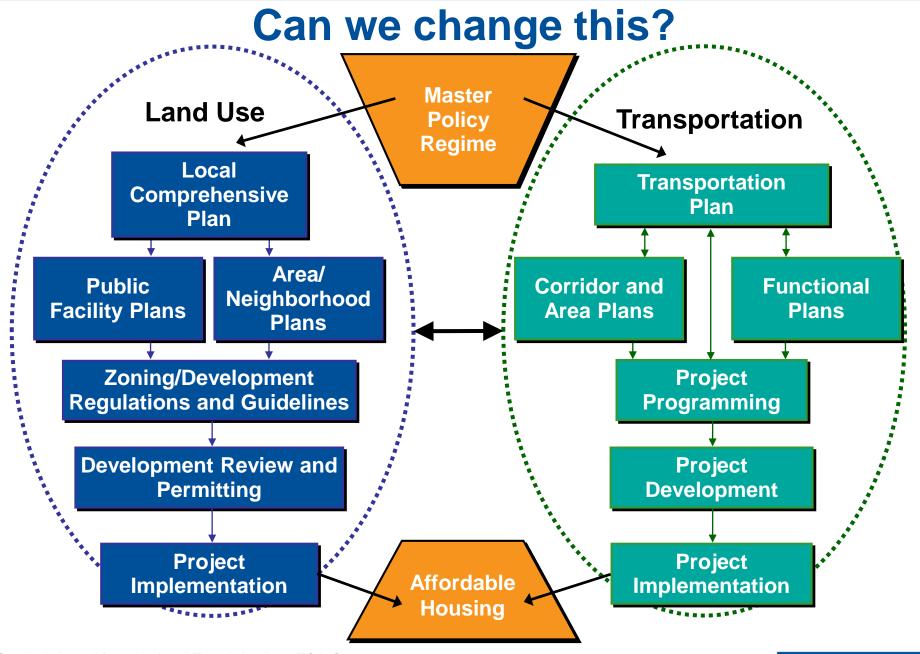
- Build more transit
- Double down on incentives and requirements
- Preservation required
- Normative processes don't work

Share of household expenditures

Shares of average expenditures on selected major components by income quintiles, July 2016 through June 2017

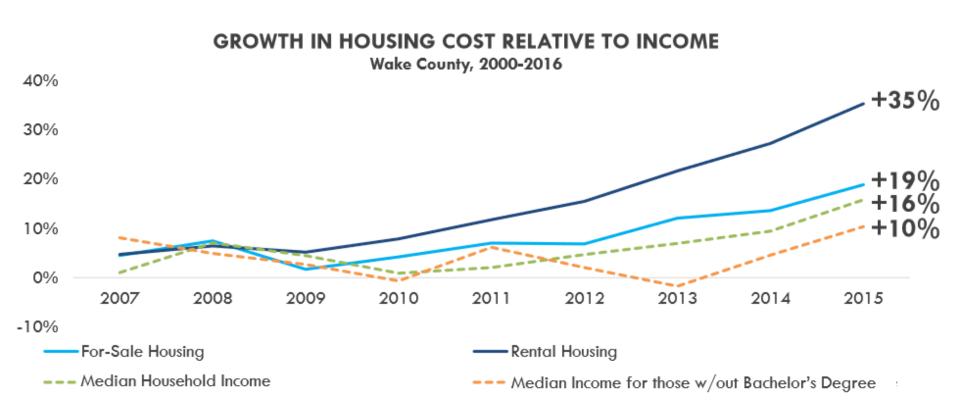


Source: U.S. Department of Labor Bureau of Labor Statistics Document USDL-18-0636; Consumer Expenditure Surveys; shown by consumer unit



Affordable housing is not just a supply problem

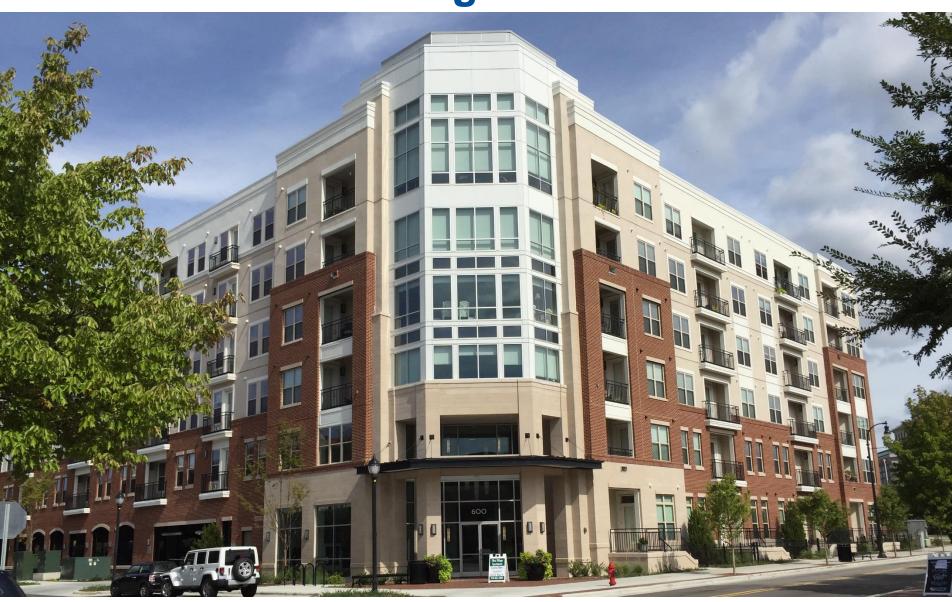
Housing costs and income



Source: U.S Census; CoStar Group; Zillow; HR&A Advisors

- Affordable housing is not just a supply problem
 - Additional density is not enough
 - It is not just a physical planning problem

West Village - Durham



West Village - Durham

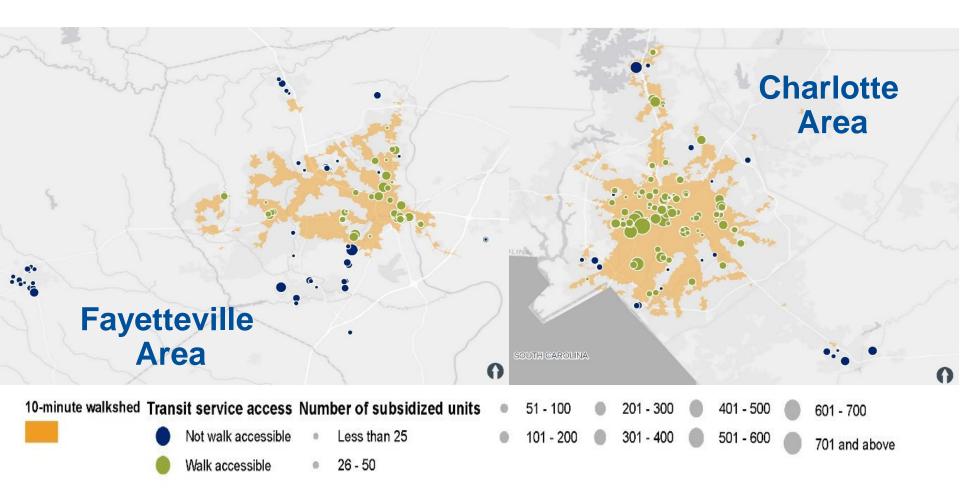


900 sf one bedroom - \$1549-\$1999



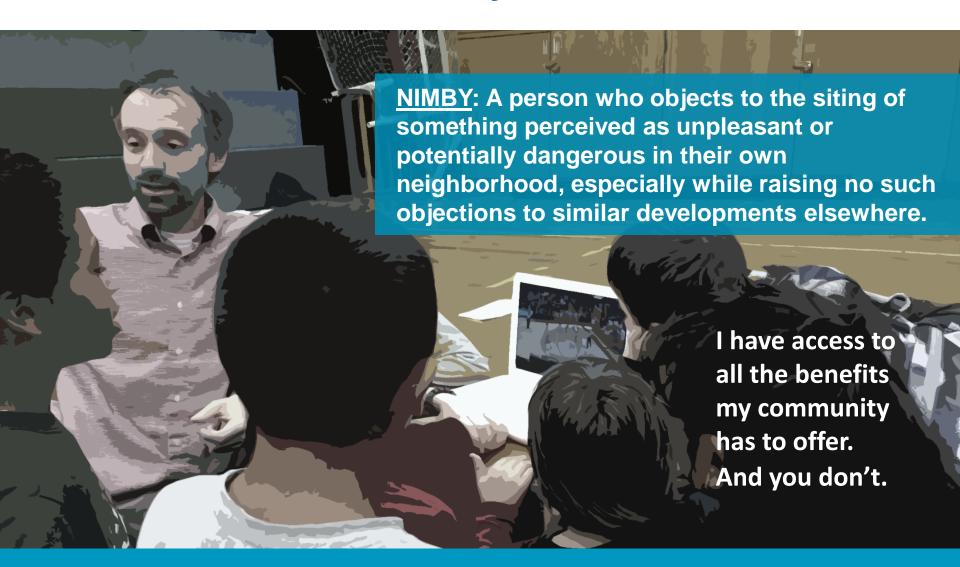
- Affordable housing is not just a supply problem
 - Additional density is not enough
 - It is not just a physical planning problem
- Economic security and stability need to exist
 - Education, job access and wages

Access to transit



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 - Education, job access and wages
- There are challenges at the local level





- Affordable housing is not just a supply problem
 - Additional density is not enough
 - It is not just a physical planning problem
- Economic security and stability need to exist
 - Education, job access and wages
- There are challenges at the local level
- No clear or commonly held definition of what affordable housing is or how much we need

Who needs affordable housing?



Home Health Aide Single parent, 2 children (3-person household)

Income:

\$20,200

<30% AMI



Retail Salesperson
Single person, O children
(1-person household)

Income:

\$25,600

30-50% AMI



Preschool Teacher Single parent, 1 child (2-person household)

Income:

\$28,500

30-50% AMI



Firefighter
Two parents, 2 children
(4-person household)

Income:

\$34,300

30-50% AMI

Sources: NC Department of Commerce, HUD; HR&A Advisors.

Notes: Income defined using the North Carolina average annual income for each occupation. Area Median Income (AMI) is the midpoint of the income distribution for a specific geographic area. AMI is defined by the U.S. Department of Housing and Urban Development (HUD) and varies according to household size. Low-income is defined as 50% of AMI or \$39,400 for a four-person household based on HUD's 2015 income limits for Wake County.

How much do we need?

Approximately 56,000 working families who make less than \$39,000 a year in Wake County are currently unable to find affordable housing. Current trends show that number may increase to as many as 150,000 households over the next 20 years.

UNMET HOUSING NEED

ANNUAL CHANGE

EXPANDING
UNMET
HOUSING NEED

2035

120K to 150K HHs

2015

56,000 HHs



+ 3,100 to 4,600 increase in unmet housing need

DECREASING SUPPLY

2035 命命命命命命令

0 to 900 net affordable units lost

INCREASING NEED 35 ATTITUTE TO THE STATE OF THE

3,100 to 3,700 new households that need affordable housing

Note: Low-income is defined as 50% of AMI or \$39,400 for a four-person household based on HUD's 2015 income limits for Wake County.

Source: Wake County Affordable Housing Plan

Good news

- Transit-oriented development and affordable housing
 - Good chance it can be planned
 - Density and intensity allowed
 - Many examples of policies and incentives
 - Opportunities for public-private partnerships
 - Increasingly viewed as a growth management and economic development strategy
 - Access to economic opportunity

Good news

- Heightened awareness of the need to address affordable housing
- Stakeholders trying to do something about it
- Succeed or fail
 - Public policy will have a significant influence on the outcome

Part III |

White paper: Transit and Affordable Housing in North Carolina

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White paper contents

- State of affordable housing
 - Policy and funding in nation and state
 - Stakeholder interviews
- Transit-oriented development
 - Challenges of market, policy and funding
- Data analysis
 - Location of subsidized housing and transit
- Recommendations
 - State, regional and local levels

Housing affordability and availability

Asheville

- All subsidized and tax credit housing units are currently occupied (nearly 5,000 total units)
- Wait lists are up to 8 years for vacancies

Charlotte

 There is a gap of 34,000 housing units for all lowincome residents in Charlotte.

Fayetteville

 Housing Choice Voucher program wait list is closed with an estimated 5 year wait

Housing and transportation costs

% spent on housing and transportation

 Area 	Municipality	CBSA
 Asheville 	55%	58%
 Charlotte 	51%	52%
 Chapel Hill 	56%	52%
 Durham 	47%	52%
 Fayetteville 	55%	57%
 Greensboro 	54%	57%
 Raleigh 	44%	47%
 Wilmington 	54%	58%
 Winston-Salem 	53%	56%

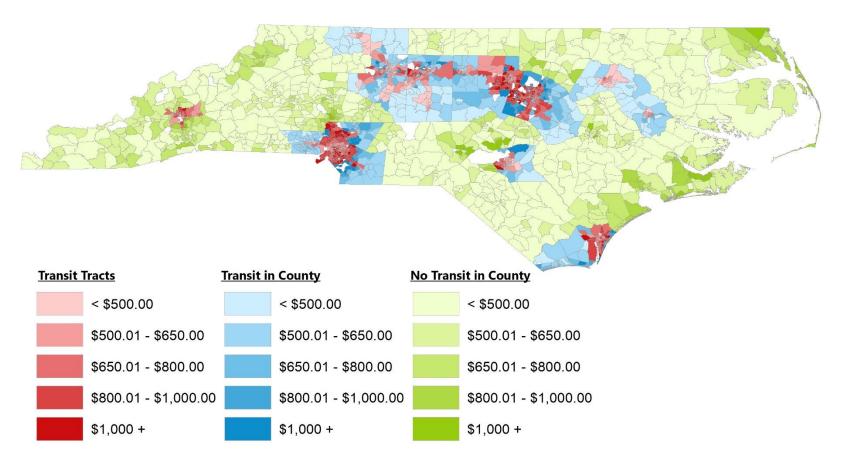
Source: Center for Neighborhood Technology H+T Index at https://htaindex.cnt.org/. CBSA is Core Based Statistical Area.

Part IV

Affordable housing and transit

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2016 Median Rent and Transit Access



Source: PSG; FOUNDATION Model; American Community Survey

Rent Increases 2010-2016

Row Labels	Count of Tracts	Average of 2010 rent	Average of 2016 rent	Avg Pct Change Rent
No Fixed Routes	880	\$ 476.95	\$ 546.79	14.6%
Fixed Route Counties	1214	\$ 639.24	\$ 737.43	15.4%
Adjacent	753	\$ 661.99	\$ 769.79	16.3%
Not Adjacent	461	\$ 602.08	\$ 684.56	13.7%
Grand Total	2094	\$ 571.04	\$ 657.31	

Source: PSG; FOUNDATION Model; American Community Survey

Affordable Housing

- Losing ground in the "do nothing else" scenario
- Data suggests continuation of trend in relative changes in price
- What do we need to do just to maintain?
- What are the implications of future major transit investment?

Part V

Affordable housing typologies

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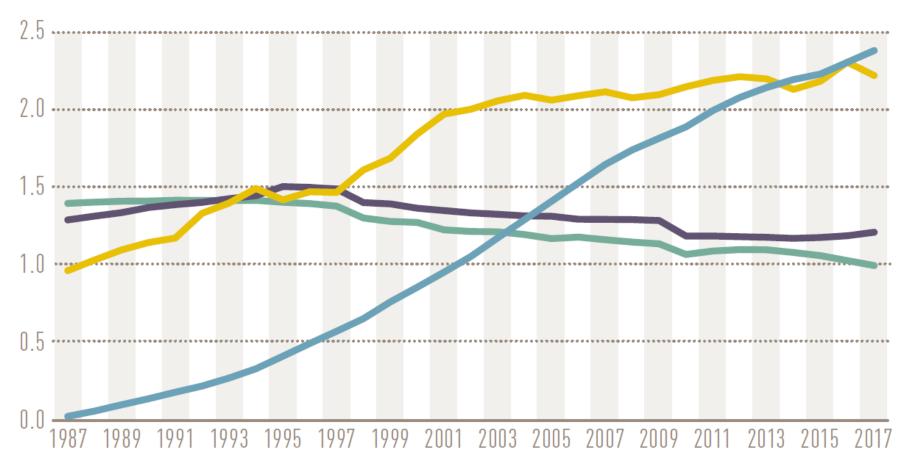
Affordable Housing Typologies

- Housing for low and very low income households
 - Housing Choice Voucher program (Section 8)
 - Public housing (Section 9)
- Housing for low income households
 - Low Income Housing Tax Credit Housing
 - 9% tax credits
 - 4% tax credits
- Housing for lower-middle income households
 - Workforce Housing

Assistance Program

LIHTC
 Section 8 Vouchers
 Project-Based Section 8
 Public Housing

Number of Occupied Units (Millions)



Source: Joint Center for Housing Studies of Harvard University, The State of the Nation's Housing 2018.

Gap Financing

- Equity and 1st Mortgage debt determined by economics with Gap Financing left to make up the difference
- Gap financing can take many forms
 - Federal funding (CDGB, HOME, DOT, USDA, etc.)
 - State funding (Rental Production Program, Housing Trust Fund, etc.)
 - Local funding (loans, grants, waiver of fees)
 - Donated infrastructure (federal, state, local)
 - Donated land and land cost reduction strategies
 - Hybrid/philanthropic funds (emerging space with foundations and financial institutions)

Part VII

Affordable housing potential strategies

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Livable Centers Initiative

- Atlanta Regional Commission
- Funding provided in Regional Transportation Plan (RTP) and programmed in Transportation Improvement Program (TIP)
- Funding Source
 - Surface Transportation Program sub-allocation to MPOs with population >200,000 (STP-Urban)
 - Congestion Mitigation Air Quality funds (CMAQ)
- 20% local match required for planning and implementation

\$20M per year is available for implementation of transportation projects.

Must be in good standing to receive funds. Land use measures must be adopted (over 50% of communities have adopted senior, workforce or inclusionary housing policies after completing LCI plans).

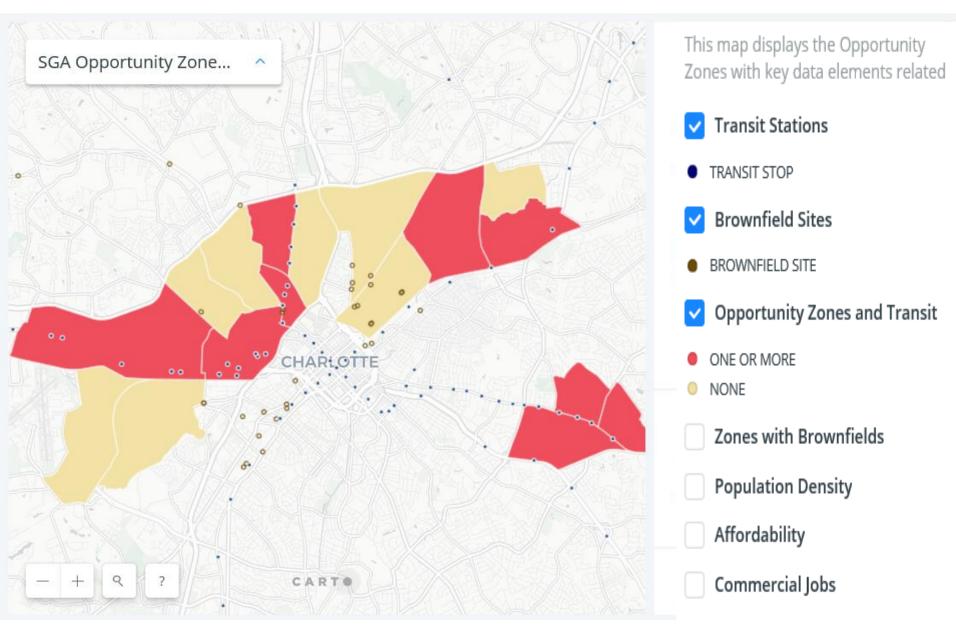
Projects must comply with complete streets principals.



Juniper Street, Midtown Atlanta

Opportunity Zones Benefits

- 2107 Act of Congress amended Internal Revenue Code
- Investors get deferred and reduced tax liabilities from capital gains
 - Double your return when taking full advantage of benefits
- Community investment can be catalyzed
- Projects get investment capital unlike other forms of debt/equity
 - Slow money



Source: Smart Growth America https://smartgrowthamerica.org/opportunity-zones/

Opportunity Zones and Affordable Housing

- Equity partners with slow, low interest payback period.
 - Could have full, ten-year deferment on cashing out
- Opportunity Zone property owners with land lease to developers
- Third party entity to facilitate public-private deals
 - Opportunity Zone partnership/corporation that brings together different layers of financing
- Infrastructure investment/finance

Right-of-Way Remnant Property

- Apex
- 540 and Roberts Road
- Acres 19.94
- Value \$500K



Repurposing Public Property and Affordable Housing

- TOD and joint development
- RFP offering for affordable housing development
- Public-public partnerships
- Land and financing
 - Rent to own
 - Opportunity Zone investment portfolio

Topics

- Directed transportation funding
- Transportation planning and project development process
- Regional and local planning
- TOD guidance and regulation
- Affordable housing finance and incentives
- Public-private partnerships and other multisector approaches to development

- Directed transportation funding
 - Railroad Rehabilitation Improvement Financing program
 - Transportation Infrastructure Finance and Innovation Act funding
 - Program similar to Atlanta Regional Commission Livable Centers Initiative
 - Statewide affordable TOD fund

- Transportation planning and project development process
 - Land use/housing considerations in long range planning
 - Augmentation of NEPA and other corridor studies to identify impact on affordable housing and housing needs
 - Early action for property acquisition
 - FTA Pilot Program for Transit-Oriented Development Planning

Regional and local planning

- Regional systems plans with assessment of housing need across region
- Regional definition of TOD typologies for existing and future transit
- Affordable housing plans
- Coordinated transit and extending transit across jurisdictional boundaries
- Performance measurement and criteria for changes to or expansion of transit systems

TOD guidance and regulation

- Local TOD policies/programs
- Local government requirements for affordable housing for development within proximity to transit stations
- Parking innovations, including reduced, decoupled or offsite parking
- Statewide affordable housing strategy
- Statewide guidance on planning for TOD
- Rural area guidance on transit, housing and location of services
- TOD performance criteria tied to transit funding

Affordable housing finance and incentives

- Changes to the Qualified Action Plan to emphasize/incentivize access to transit
- Local affordable housing trust funds
- Density bonus for including affordable housing in new development
- Tax increment financing districts
- Health care industry housing collaborations
- Housing preservation strategies

- Public-private partnerships and other multisector approaches to development
 - Right-of-way remnant repurposing program
 - Opportunity Zones funding for land purchase and development
 - FHWA Joint Development
 - Local government housing programs
 - Affordable housing agencies, organizations and departments
 - Workforce housing policies and programs



STRATEGIC PLAN

Connecting North Carolinians to Opportunities















Thank you

https://www.ncdot.gov/nctransit/strategicplan